American Investment Properties Success Story

# NORTH BELLMORE RETAIL BUILDING



# 1709 Newbridge Road, North Bellmore, NY 11710

# **CHALLENGE:**

American Investment Properties received this assignment through a referral from a trusted real estate attorney and friend. The seller was fully occupying the property for their HVAC and plumbing parts business. Their goal was to retire soon. This meant they were seeking to sell the business, and the building would be delivered vacant at sale.

Our challenge was finding a buyer seeking around 5,800 square feet of retail space, and saw the potential in this location.

## **ACTION:**

The seller signed our 6-month exclusive listing agreement, which allowed us to leverage our full marketing and exposure potential. During the marketing period, the property received over 40,460 views and over 74 interested buyers online. Additionally, our 'For Sale' signage was installed on the building to capture the vehicle and customer traffic at the location.

In only 35 days of exclusively marketing, Ron Koenigsberg, CCIM was able to find the ideal buyer.

# **RESULT:**

Ultimately, Ron, found a businessman who owns properties in the area. They love this location and plan to use the space for their business needs. The transaction was smooth, quickly moving from 'under contract' to 'close' before the year end.

- Sold Price: \$625,000
- Price PSF: \$106

**American Investment Properties** 300 Garden City Plaza, Suite 150 Garden City, NY 11530 **Contact** Office: 516.393.2300 Email: ron@aiprops.com Web: www.aiprops.com

# **SALE ANALYTICS:**

35

Days of Marketing to Accepted Offer

40,460+

Total Views Online From Buyers & Investors

"Contact us for a broker price opinion on your commercial property."







**RON KOENIGSBERG, CCIM** President

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**Office Building** New Hyde Park, NY • Sold For: \$4,500,000

• PSF: \$149.00



#### **Retail Building** Franklin Square, NY

- Sold For: \$1,150,000
- PSF: \$173.74
- Cap Rate: 7.9%



#### **Office Building** Centerport, NY

- Sold For: \$925.000
- PSF: \$268.66



Vacant Office Building Hicksville, NY

- Sold For: \$2,450,000
- PSF: \$245.00

#### Vacant Office Building Northport, NY

- Sold For: \$1,050,000
- PSF: \$291.66

## Mixed-Use Building

Lindenhurst, NY

- Sold For: \$1,250.000
- PSF: \$162.54
- Cap Rate: 6.7%

# **OPTIMIZING COMMERCIAL REAL ESTATE PROFITS**

American Investment Properties (AIP) Inc., was founded on July 4, 2001, by Ron Koenigsberg. AIP specializes in the sale and acquisition of commercial real estate in Long Island's Nassau and Suffolk Counties. Participating in over 2 billion worth of property sales to date, AIP is a wellknown and highly respected name in the LI CRE community.

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