

Post Avenue Shops

Case Study: A Discrete Sale



140-144 Post Avenue, Westbury, New York

“Ron and his team made every effort while selling my commercial property. They were a real pleasure to work with. I highly recommend American Investment Properties if you’re looking to buy or sell commercial real estate on Long Island.”

–Managing Member
Koin Key Investor, Inc.

CHALLENGE

The Post Avenue Shops are located at 140-144 Post Avenue, Westbury, New York. It is a mixed use building, including 8 apartments and approximately 3,500 square feet of retail space. There were clearly defined challenges in selling this property. The property is an older building built in 1899 which means there would be more maintenance involved. And to add to that challenge, the seller did not want the tenants to know that the property was being sold.

ACTION

This property was different than most of the properties that I’ve sold for my clients. Instead of sharing the new property directly with my substantial database, I had to search for a few specific buyers that I thought may be a good fit. I discretely selected a handful of buyers to share the property with that I knew had interest in Post Avenue, Westbury.

RESULT

American Investment Properties successfully brokered the sale of the Post Avenue Shops to a Long Island based investor/owner. American represented both the buyer and seller in this transaction. We were able to achieve a final sales price of \$1,162,000.



Post Avenue Shops
140-144 Post Avenue, Westbury, New York
Approximately 3,500 square feet of retail space

SALES PRICE: \$1,162,000

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For Additional Information Please Contact:

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Our customer satisfaction has provided our company with repeat business as well as a wide variety of clientele. Whether it's buying, selling, or leasing commercial real estate, American Investment Properties applies customized strategies for each client's unique circumstances.

Located in the Citibank building at the Roosevelt Field Mall in Garden City, New York, we are here for all of your commercial real estate needs.

Testimonial

"Ron and his team made every effort while selling my commercial property. They were a real pleasure to work with. I highly recommend American Investment Properties if you're looking to buy or sell commercial real estate on Long Island."

Sincerely,
Managing Member
Koin Key Investor, Inc

CASE STUDY

[Click to view the complete case study](#)

